



NW TAX & WEALTH ADVISORY GROUP, INC.

Local Financial Professional Danny Harlow Receives Prestigious Award

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Media Contact:

Elaine Mercer
360.573.2522

Vancouver, Washington – Area licensed investment advisor and insurance professional Danny Harlow received a rare honor in January, when he was inducted into the Advisors Excel Hall of Fame.

The ceremony took place during Advisors Excel’s 2017 World Series of Sales Awards Night in San Diego, California. Harlow is one of only 51 inductees to date out of nearly 1,000 financial professionals associated with the organization.

Harlow met the qualifications for this prestigious award by doing more than \$100 million in cumulative annuity business with the organization. A target that is often a career-long goal for most producers, Harlow reached this incredible milestone within a few short years of working with Advisors Excel.

“What started as a family-based practice for this devout father and husband has grown into a team of four producers and two office locations,” Advisors Excel Co-Founder Cody Foster said at the induction. “One of the first to incorporate a tax-planning model into his firm’s approach, Danny’s foresight and success across the airwaves have resulted in multiple hole-in-ones for his business.”

A plaque commemorating this significant achievement will hang in the Advisors Excel Hall of Fame located at the Advisors Excel headquarters in Topeka, Kansas.

About Danny Harlow:

Danny Harlow is the founder of NW Tax & Wealth Advisory Group, Inc., and has been serving retirement financial planning needs in the Vancouver and Portland areas for over 40 years. The company serves clients living in the greater Portland metropolitan and Southwest Washington areas. The independent firm uses a team approach to provide a wide variety of financial services and one-on-one support to its clients.

For more information about Danny Harlow, or to schedule a time to discuss your financial future, contact NW Tax & Wealth Advisory Group, Inc. at 360.573.2522. By contacting Danny, you may be provided with information regarding the purchase of insurance and investment products.

About Advisors Excel

Advisors Excel is an Independent Marketing Organization (IMO) founded in 2005 by Cody Foster, David Callanan and Derek Thompson. The company is independently owned and currently employs approximately 450 individuals in its home office in Topeka, Kansas. Advisors Excel helps independent insurance producers and investment advisors nationwide increase their annuity and life insurance business by providing access to proprietary products, unparalleled training, powerful marketing and lead generation support and a culture in which many of the nation's top producers can continually refine their skills to better serve their valued clients. Advisors Excel is one of the fastest-growing IMOs ever — growing from \$45 million in first-year sales to more than \$6 billion in annuity business in 2016.

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